



LANSING
BUILDING PRODUCTS

HUNTER LANSING

President & Chief Executive Officer

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Dear Lansing Northeast Associate,

I write to thank you for your focus and commitment over the past several weeks in training to learn our Infor SX.e system, especially during such a busy time of the year. Through your dedication to ongoing training, we will continue to deliver on our promise of giving our customers the best possible service.

As you know, we plan to transition Lansing Northeast from SAP to Infor SX.e in three phases, beginning in mid-August and ending in mid-September. Any technology cut-over – and certainly one of this magnitude – offers its share of challenges. Nevertheless, I am confident we will overcome those challenges because of positive, committed associates like you and the resources we are dedicating to this effort. Having all associates across the country on Infor SX.e will be a huge step toward making Lansing one unified company.

We have other exciting technology changes on the horizon as well. In September, we will launch our new online platform, LansingNOW, to replace the Harvey secure site customer portal. LansingNOW will provide a mobile-friendly, online buying experience, making it even easier for our customers to do business with us anywhere on their schedule. LansingNOW also will highlight our strong customer programs, including ProZone, ProBucks, SAVR, Trips, Lansing Marketing Services, and more. We also will transition EZpay customers to Lansing's BillTrust access during this time.

We are working on a robust communications plan to not only inform customers of these new tools, but also help you learn all you need to know. Northeast customers have already received an initial communication on the migration from EZpay to BillTrust. FAQs, video walk-through resources, and webinars on how to use LansingNOW are all in progress. You will hear more about these resources once they're ready to share on the LBP Associates Portal.

These are exciting times and I am grateful for all you do.

Hunter Lansing
President & Chief Executive Officer

